



## BERG offers you opportunities

BERG family bikes, go-karts and trampolines are strong, eye-catching products that provide a unique experience. Our versatile outdoor toys are used in the recreational sector all over the world. Examples of locations are: campsites, promenades, commercial playgrounds, theme parks, hotels, farms, shopping centres and public parks.

### Play safely outdoors with durable products

BERG products are robust and quality assured. To that end, our products have been safely and extensively tested to enable children to play safely and carefree outside. This makes BERG products invaluable for companies in the recreational market. Given the low investment costs and little maintenance, BERG also offers interesting opportunities for you!

### An eye for design and quality

an international brand whose products are used with much pleasure in more than 65 countries worldwide. **Craftsmanship, design** and **innovation** are the ingredients with which BERG distinguishes itself in the market. BERG's Research & Development department focuses continuously on improving and developing products that will also provide a unique experience in the

BERG has grown from a local Dutch company into



## http://afstrading.webnode.pt/

## BERG Testimonials: The experience of our partners

### **Dubai:**

### **BYKY Sport & Leisure Equipment**

"BYKY began a rental station in 2005 with a number of BERG Go-karts on the beach. "The people were very enthusiastic and demand was high! This encouraged us to expand further and to set up more rental stations."

### Norway:

### Motorikpark and rental campsite

"In recent years, we have achieved approximately 2,000 rental hours in the peak season. The tourists and the people in the neighbourhood love BERG Gokarts, but also the Trampolines!"





# w more? Please visit r more information and videos

### Malaysia:

### Mr. Low Hong Jie

"A rental business becomes profitable quite quickly, mainly because it requires a relatively low investment for a stable income. Moreover, a go-kart is suitable for everyone, which means there is a large target group."

## BERG's service

### 1. Marketing and promotional materials

Use promotional materials in the right way to increase your sales. BERG will be pleased to help and has various marketing and promotional materials available for you. These materials include displays, beach flags, key rings, pens and footballs. We also have a go-kart track available. Ask your contact person for the current product range.



### 2. Media bank

BERG has an image bank with photos and videos. This image bank contains all the product information, photos and videos that you need to communicate to your target group.

### 3. Expert support

Our sales managers have extensive experience with the market and can provide you with handy tips when starting your own company or when introducing BERG products on the market.

### 4. Warranty

BERG rental products have a warranty period of 1 year on the frame and parts. Warranty not applicable due to normal wear and tear on parts. Same applies for rust and discoloration due to weather influences.

### Spain:

### **Formula Outdoor Karting**

"We have been using the new BERG products for a while now and I can say that we have made the right choice. The rough terrain is no problem at all for the BERG Go-karts."





## **BERG offers you opportunities**

## 1 Campsites

BERG Go-karts and BERG Trampolines offer a unique experience for your guests on your campsite, resulting in income for you:

✓ Rent out go-karts per day or per week

✓ Ideal for riding freely around the campsite or park

✓ A unique experience for your visitor

✓ Purchase possible from 1 unit or more

✓ Low maintenance and lots of fun

✓ Trampolines offer your little visitors a unique way to have fun



# 2 Promenades and public parks

Purchasing BERG Products can be as elaborate or as simple as your budget and needs allow. BERG Go-karts and BERG Trampolines are therefore often suitable for promenades or other public spaces where they can be rented out for short periods of 15-60 minutes:

- √ High return on investment
- ✓ Quick cash flow

## 3 Theme parks

BERG Go-kart tracks are available in all shapes and sizes. Most theme parks rent out BERG products for a fixed period, while others offer them as part of a total package. BERG Go-karts and BERG Trampolines offer many possibilities:

- ✓ Extra attraction for your park
- √ Ideal for cordoned off areas.
- BERG Products retain their value
- Earn your investment back in just a few weeks



### Good income & Return on investment

BERG products offer your guests – young or old - a fantastic, active and, often, entirely new experience! In addition, you will realise a quick return on your investment.

### Start-up costs

There are various start-up possibilities with BERG products. Various products are available for every location and purpose. Starting your own rental station with BERG products requires a modest investment. Moreover, you are investing in products that last for years and that require very little maintenance.

### Rental example:

Below you will find some calculation examples for the rental of BERG products. The purchase price is not included in these calculations.

| Model              | Rental price |         | Expected sales        | Average maintenance costs | Average income** |
|--------------------|--------------|---------|-----------------------|---------------------------|------------------|
|                    | 60 min.      | 30 min. | 30 hours x 20 weeks * | jaar                      | jaar             |
| 1 BERG GranTour    | € 10         | €6      | € 6.000               | € 50                      | € 5.950          |
| 1 BERG Safari      | € 7          | € 5     | € 4.200               | € 40                      | € 4.160          |
| 1 BERG Buddy Pro   | € 5          | €3      | € 3.000               | € 40                      | € 2.960          |
| 1 BERG Bolderwagen | € 3          | €2      | € 1.800               | € 10                      | € 1.790          |
| 1 BERG Route 66    | € 5          | € 4     | € 3.000               | € 25                      | € 2.975          |
|                    | 20 min.      | 10 min. | 30 hours x 20 weeks * | year                      | year             |
| 1 BERG Elite+      | €3           | € 2     | € 7.200               | € 15                      | € 7.185          |

<sup>\*</sup> Based on rental price 60 min.

### Minimal investment

- 2 small go-karts
- 2 large go-karts
- 1 family bike

### **Gross investment:**

€ 2750 - 3500\*\*



### **Excellent income**

- Suitable for various business opportunities
- Return on investment: 1season

### Average profit per year:

€ 1500 - 3000\*\*



### Low maintenance costs

• Fewer wear parts means fewer replacements

### **Annual investment:**

+/- 5% of total investment per year\*\*



### Good residual value

- Go-karts usable for 3-5 years
- Sell the go-karts at a discount after 2-3 seasons for extra profit
- Keep your range up-to-date

### Extra profit old go-karts:

25% - 60%\*\*



\*\* According to own research in 2012

Would you like to know more? Please visite



Art. 07.10.08

### **BERG X-Cross BFR**

### 5+ year

These specifications apply to our entire large go-kart range



**BERG Flag and Flag Pole** 



Art. 15.37.12 Passenger seat Safari

Also available in other colours



Also available in Fendt, Claas, Deutz Fahr, New Holland and Case-IH













- Special durable

rubber tyres that go that extra mile









http://artistaseurogames.webnode.pt





Art. 29.41.25
BERG Sunroof GranTour



Art. 37.14.91

### BERG Elite+ Regular 430 + Safety Net T-series



Unique BERG Top Cap with screw cap at top of Safety Net for an extra secure connection



Foam padding around the poles for extra protection

Optimum strength through the unique shape of the net

The net has a self-closing entrance,

### **BERG Elite+ offers:**

- Ultimate playing fun
- Safe to use
- Durable quality
- Playing and exercising in one







Art. 18.07.17 **BERG Beach Wagon XL** 

Also available in the size L

Would you like to know more? <a href="http://artistaseurogames.webnode.pt">http://artistaseurogames.webnode.pt</a>

Art. 25.17.00

**BERG Dempy**